

Tata Communications has appointed Pathmal Gunawardana as its Head of Americas. In his new role, Gunawardana will be responsible for accelerating customer adoption of Tata Communications' hybrid wide area network (WAN), cloud enablement and business collaboration services across North and South America.

Gunawardana joined Tata Communications in 2015, and has served as the Vice President of Sales for the Americas. Under this role, he was responsible for driving the development of near and long-term go-to-market strategy in both the service provider and enterprise segments. Prior to joining Tata Communications, Gunawardana was Head of Global Mobility Vertical Sales at Juniper Networks. In addition, he has also held positions at Nokia Siemens Network, Alcatel Lucent Technologies and Bell Labs.

Sumeet Walia, Chief Sales and Marketing Officer, Tata Communications, said: "The Americas is our second biggest market in revenue terms, but it still has considerable growth potential too. I am confident that with Pathmal at the helm, more and more multinational enterprises in the region will look to us to meet their cloud networking, hybrid WAN and business collaboration needs. Furthermore, Tata Communications is a business that values greatly our 'DRIVE' company culture, and we see our employees' success as a key driver for our business success. That's why it's so great to see talented, ambitious individuals like Pathmal rise through the ranks and become one of our regional leaders."

Commenting on his appointment Pathmal Gunawardana said, "We have a differentiated value proposition in the U.S. market, which consists of the reach of our global network and the cloud connectivity, mobility and UCC services it underpins; our strategic partnerships; and our knowledge of regulatory issues across emerging and developed markets. This unique combination puts us in an ideal position to address our customers' increasingly complex and rapidly changing technology needs."

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